

**RESOLUTION NO. (XX)**  
**OF THE CITY COUNCIL OF THE CITY OF COTATI AWARDING THE**  
**ENERGY/WATER RESOURCE AUDIT AND IMPLEMENTATION OF ENERGY**  
**AND WATER RESOURCES EFFICIENCY IMPROVEMENT PROJECT TO**  
**SCHNEIDER ELECTRIC**

**WHEREAS**, on July 17, 2024, the City posted a request for proposals (RFP) for energy services firms; and

**WHEREAS**, the announcement for the RFP was distributed to the entire list of Qualified Energy Services Firms published by the Department of Energy, as well as other interested parties, which amounted to about 120 recipients of the announcement; and

**WHEREAS**, proposals were due on August 22, 2024 and the City received a total of 4 proposals from ENGIE, Schneider Electric, Centrica and EcoGreen; and

**WHEREAS**, the proposals were reviewed by a review team consisting of internal and external reviewers; and

**WHEREAS**, in the City has completed many energy efficiency projects previously, including the LEED certified Police Station, a variety of energy improvements through a Performance Contract, including replacing all customer water meters with remote read meters, converting all city owned high-pressure sodium streetlights to light emitting diode (LED) lights, and retrofitted City building lights with compact fluorescent lights, LED lights, and other lower energy use fixtures, transitioning the vehicle fleet to battery-electric, reconfiguration of Community Development and Engineering offices, which received new insulation and energy efficient fixtures to meet current CalGreen building codes, new double pane windows on the West Sierra Avenue side of City Hall as well as throughout the Community Center, replaced older hot water heaters with heat pump water heaters at the Cotati Room in the City Hall Complex, the Train Depot, and at the Public Works Corporation Yard; and

**WHEREAS**, the City purchases all of it's electricity from Sonoma Clean Power, a local Community Choice Aggregator, using 100% renewable power ("EverGreen"); and

**WHEREAS**, the intent of the RFP is to work on implementing the next phase of energy efficiency and resiliency work, consistent with the City Council's strategic planning goals and objectives, including Long-Term Vitality, Climate Change, and Best in Class Services; and

**WHEREAS**, a major focus of the proposed work was energy efficiency upgrades to lower emissions while simultaneously also stabilizing future energy costs; expanding the electric vehicle fleet infrastructure to continue with fleet electrification; and exploring the feasibility of a microgrid to support public safety and other critical emergency operations at the City Hall complex as well as photovoltaic solar (PV) with battery backup to support disaster operations at the Corporation Yard; and

**WHEREAS**, based on the feedback from the review committee, as well as calls to references, Schneider Electric is the most qualified contractor for the proposed work; and

**WHEREAS**, the City is looking for a mix of projects that reduce our operational costs and do not require an initial outlay of capital; and

**WHEREAS**, if the City declines to move forward on any element of the work, the preliminary evaluation could cost an estimated \$8,000.

**NOW THEREFORE BE IT RESOLVED**, that the City Council hereby authorizes:

1. The award of the Energy/Water Resources Audit and Implementation of Energy and Water Resources Efficiency Improvement Project to Schneider Electric.
2. The City Manager to execute the necessary agreements and take any necessary actions to complete the preliminary assessment work and return to City Council for further direction.

**IT IS HEREBY CERTIFIED** that the foregoing resolution was duly adopted at a regular meeting of the City Council of the City of Cotati held on October 22, 2024, by the following vote, to wit:

Approved: \_\_\_\_\_

Mayor

Attest: \_\_\_\_\_

Kevin Patterson, Deputy City Clerk

Approved as to form: \_\_\_\_\_

City Attorney